

Dear Ed,

I would like to take just a few minutes to tell you how happy I am with all the wonderful work you and Allstate have done for me and my investments.

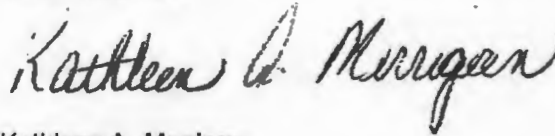
All my life I had always known Allstate as selling insurance. Thus, I walked into Allstate to purchase auto insurance. My agent Vince Scanelli had mentioned that Allstate also worked in the field of financial services. I smiled, kept what Vince said in my memory bank and went on about my business.

Months later I remembered what my agent (Vince) had said about Allstate being also involved in financial services and went back to talk to him. There I was reintroduced to Ed Amorski Jr. on a more serious note because now I was interested in seeing what Allstate had to offer.

Ed, you took the time to be a person and not a salesman. Now months later, I cannot say enough about you, your financial guidance and what an excellent job you have done in representing Allstate and its' financial services.

As a kid I remember seeing the motto, "You're in good hands with Allstates" and now over a half century later I have come to believe, "You're in good hands with Allstate". Allstate has proven itself to me through a, "Personal Financial Rep." such as yourself that... I am in good hands with Allstate.

Sincerely yours,

A handwritten signature in cursive script that reads "Kathleen A. Merrigan". The signature is written in dark ink and is positioned above the printed name.

Kathleen A. Merrigan